



About PMR

Firm Expertise

PMR Inc. provides clients with Owners Representation expertise. Our teams' core competency is that of a fiduciary role on the owner's behalf. Our agenda is the client's agenda, and we continually place our client in 'the most advantageous position' regarding their vision, time, money and desired quality on all projects. As the Tribes advocate we will become an extension of your team, and work to achieve your project goals with complete transparency and accountability.

Robert Martinez has worked successfully for Tribal clients as Owner's Representative and Project Manager for over 12 years overseeing several small and large projects. Our team experience as Owner Representatives is over 50 years combined, and over 100 years in the design and construction industry.

Our Team:

PMR Inc. representatives have been involved with many successful large and medium size projects in the past five years. In 2003, Robert was a Sr. Program Manager on the highly successful casino project for Sandia Pueblo, Southern Ute Indian Tribe, and Isleta Pueblo. Our project varies from schools, to churches, casinos, and hotels, to wastewater treatment plants, water storage tanks, and infrastructure. Between 1998 and 2007, our team has provided management and leadership in Indian Country on projects totaling over \$500 million dollars.

Project Experience

Our team is very experienced on large and small projects including k-12 schools, universities, state government, hospitality and casino's, judicial, healthcare, office, food services, waste water treatment, roads, water storage, and infrastructure and utilities. Our resource and consultant base is highly respected and provides additional capabilities that ensure your project is the focus of our team.

PMR Inc. has worked with numerous agencies throughout the southwest. A critical test of an effective Owner's Representative is managing these outside agencies efficiently and respectfully while obtaining a working relationship that helps bring the project in on time and within the owner's budget. We understand our role in supporting those efforts and help complete

many of the forthcoming tasks with groups such as financing, DOT's, Tribal and State Environmental Departments, Power and Gas Distributors, Telephone and Cable providers, Archaeology services, City and State storm and waste water entities, and many others.

We believe one of the immediate steps is to identify all the agencies necessary to make the project flow and begin or insert ourselves into the processes. We will track and advise the Owner on all matters regarding their protection and options for successfully moving forward.

LEED Requirements Experience

Generally, clients are looking at one of two approaches on LEED design. The cost of pursuing the actual certification is significant in terms of consultant fees and time. Some owners have decided to apply the LEED principles into the design, thereby gaining all the benefits of being environmentally active and responsible.

Contracting with Native American clients is perhaps one of the more interesting aspects of working for Tribal entities. Consider this:

First, the flexibility afforded by the Tribal procurement process allows for contractual ingenuity, minimal time constraints, ease of access to the decision makers, open dialog, and sufficient but unencumbered paperwork.

Second, the procurement procedures when hiring a general contractor allow for most project delivery methods to be considered. The Tribe stands to greatly benefit from many methods unavailable with off reservation governments and municipalities.

Third, Tribes have the ability to hire whom they want and not the lowest responsible bidder, as is the case with most government entities. Instead, the Tribe can demand a 'best value' approach and select based on qualifications and cost.

Finally, owners and tribal governments should expect transparency in all matters with regard to how their money is being spent. The low bid process used outside the reservation is a closed system.